

SOLUTION SUMMARY

SALES ORDER AUTOMATION

The oAppsNET Order Management application provides a workspace where people, processes, and technology come together. Cutting-edge technology is used to greatly simplify and automate mundane tasks so that the Customer Service team can better focus their time on value-added activities that will increase their customer engagement.

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sales order

WHY AUTOMATE WITH OAPPSNET?



INCREASE SPEED & ACCURACY

By enabling quick sales order entry from documents using AI thereby eliminating errors and improving speed



REDUCE RISK

Thanks to a full audit trail & rule-based electronic workflows with visible checkpoints and feedback mechanisms



IMPROVE CUSTOMER RELATIONSHIPS

With streamlined order entry to ERP and elimination of manual tasks, it enhances customer experiences and improves overall sales processes



LOWER OPERATIONAL COSTS

With automatic data extraction with AI and improved SLAs in order processing times

oAppsNET are experts in Oracle ERP and we have been implementing Order Management for 25+ years

HOW IT WORKS

Oracle's solution automates every phase of Sales Order Entry – from reception of the original document to the creation of the order in your ERP system – minimizing manual touch points and helping everyone within your company to work smarter, not harder.

1 RECEIVE & EXTRACT

Sales Order documents are **extracted by the AI solution** and populated into a validation form.

2 DATA VALIDATION

Data is validated against **pre-synchronized ERP data** that offers robust validation

3 VERIFY & MANAGE

Easily manage and update sales order at the order and line levels to accommodate exceptions

4 ORDER ORCHESTRATION

Automatically send order information to ERP with option to override prices with required approvals

5 CONTENT MANAGEMENT

Store and Retrieve order documents in the sales portal or in the ERP using Oracle Content Management thereby increasing efficiency and eliminating errors in the process

SOLUTION FEATURES

oAppsNET's 25+ years of experience and dedication to Oracle along with our product development is key to our Sales Order solution's continued innovation. Below are some of the most prominent oAppsNET features behind the benefits:



WEBCENTER FORMS RECOGNITION & AI

Oracle WebCenter Forms Recognition is a learning-based intelligent document recognition (IDR) solution that can recognize, categorize and extract information from any type of document. Oracle WebCenter Forms Recognition uses intelligence - not templates - to effectively locate, extract, and link data to back-end systems and processes, to provide the industry's highest level of document recognition and data extraction.

Oracle AI is a family of accelerated infrastructure, artificial intelligence, and machine learning (ML) services. Oracle Cloud Infrastructure (OCI) provides the foundation for cloud-based data management powered by AI and ML.



ERP INTEGRATION

oAppsNET's solution includes pre-built and configured Oracle® Fusion and EBS connector. The oAppsNET solution was designed to allow simultaneous integration with multiple ERPs, simplifying diverse environments resulting from M&A activity. Business advantages include: simplified implementation, real-time access, non-ERP user approval capability and simplified setup of shared services centers.



MULTI-CHANNEL PLATFORM

oAppsNET offers a single, collaborative platform that enables sales order processes across many formats and reception of multiple inbound channels, including various files formats. Our single source of truth design allows CS departments to streamline their ordering processes so businesses can grow without operational restraints.



ORCHESTRATION

oAppsNET Order Management solution orchestrates the order between the ERP and the portal to provide one unified workspace for all order entry. It manages effective prioritization in the portal to improve order processing SLAs and provides effective messages to manage exceptions from the ERP.



DASHBOARDS & ANALYTICS

oAppsNET's solution is configured with intelligent dashboards that display live, visual analytics (e.g., Send to ERP status, ERP Exceptions, Unsubmitted Requests etc.). This feature is fully customizable so that users can choose what they want to see and track.



ORACLE CONTENT MANAGEMENT

Oracle's cloud based content management provides organizations with a single system to capture both paper and electronic documents along with a user-friendly web interface capable of using high-volume, production-level scanners. OCM also centralizes your content all in one place and makes it accessible anywhere.

ABOUT OAPPSNET

We're a US-based company specializing in the digital transformation of every facet of your organization. As an Oracle-certified partner with over 25 years of experience, we can ensure that your business' transition to our platform costs less, requires less time, and provides you with the efficiencies that will drive your company to the next level.

Our proven and comprehensive approach to projects involves a deep dive into existing business practices to provide you with not only the most optimal solution but also the one that leverages your organization's existing strengths. We pride ourselves on ensuring that every project is successful through in-depth digital training tailored specifically for your company.



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