

DEDUCTION MANAGEMENT

oAppsNET Deductions Management helps Accounts Receivable (AR) departments efficiently handle disputes and deductions while safeguarding margins.

Powered by AI-driven data capture and intelligent workflow automation, oAppsNET manages both customer trade deductions tied to promotions and marketing contributions, as well as non-trade deductions related to shortages, damaged products, or invoice price discrepancies—common challenges in the food, beverage, and consumer goods industries.



WHY CHOOSE OAPPSNET?



REDUCE MANUAL ENTRY

Automate time-consuming tasks like data entry, document matching, and reason code classification.



REVENUE RECOVERY

Identify and resolve valid and invalid deductions automatically to prevent revenue leakage.



OAN ASSIST

Utilize our generative AI to draft communications internally and externally, increasing the accuracy and speed of deduction resolution.

HOW IT WORKS

oAppsNET Deductions Management streamlines every step of the claims lifecycle—from identifying short payments to resolving disputes and settling accounts. The process ensures each deduction is automatically captured, assigned to the right analyst, researched with full data visibility, and routed for approval through a controlled workflow. The result is faster resolutions, fewer write-offs, and stronger cash recovery across Accounts Receivable.

PROCESS

1 CREATE CLAIM

Create claim manually or automatically at cash application or via integration using Bots and APIs.

2 ASSIGN CLAIM

Assign the claim to be reviewed.

3 RESEARCH CLAIM

View supporting documentation and communicate internally and externally.

4 APPROVAL

Approve or deny the claim, or reassign the claim based on prebuilt approval lists.

5 PAY CUSTOMERS

Pay customers as needed.

SOLUTION FEATURES

oAppsNET's Deductions Management solution combines automation, analytics, and AI to streamline claims, accelerate resolution, and protect revenue. Below are key features that simplify the process from claim creation to settlement.



AUTOMATED CLAIM CREATION

Capture deductions automatically during cash application. Short payments, disputes, and promotions are identified in real time—reducing manual entry and ensuring every claim is tracked from day one.



AI-POWERED COMMUNICATION

With OAN Assist, generate professional emails to customers or internal teams automatically—whether acknowledging a claim, disputing an invalid deduction, or escalating an issue for review.



INTELLIGENT CLAIM ASSIGNMENT

Assign claims to the right analyst or department instantly. Built-in logic directs each case based on type, customer, or amount—creating accountability, consistency, and faster resolution.



CONTROLLED APPROVAL WORKFLOW

Ensure every action follows policy. Automated routing and digital audit trails give full transparency, prevent unauthorized write-offs, and maintain compliance across all financial operations.



CENTRALIZED RESEARCH & DATA ACCESS

Eliminate manual digging across systems. Direct ERP integration brings invoices, payments, and promotional data into one view so analysts can validate and resolve claims with speed and accuracy.



SEAMLESS SETTLEMENT & REPORTING

Finalize valid claims, generate debit memos for invalid ones, and post results directly to the ledger. Every transaction links to budgets and accruals for complete financial visibility.

TRANSFORM WITH OAN DEDUCTIONS MANAGEMENT

- Reduce Manual Work: Automate time-consuming tasks like data entry, document matching, and reason code classification.
- Recover More Revenue: Identify and resolve valid and invalid deductions automatically to prevent revenue leakage.
- OAN Assist: Utilize our generative AI to draft correspondence both internally and externally, increasing the accuracy and speed of deduction resolution.
- Dispute and Prevent Invalid Deductions: Quickly detect deductions that fall outside trade agreements and promptly communicate the reason for dispute or denial.

ABOUT OAPPSNET

We're a US-based company specializing in the digital transformation of every facet of your organization. As an Oracle-certified partner with over 25 years of experience, we can ensure that your business' transition to our platform costs less, requires less time, and provides you with the efficiencies that will drive your company to the next level.



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